

Meridian Health Services Network

Healthcare and Risk Management Predictive Analytics and Solutions Program

Staggering Statistics

31% of any given workforce makes up 85% of its benefits cost; and 20% will make up 80% of premium increases.

20-40% of any given work force will move to 'high risk' within 1 year absent preventative effort to maintain low-risk status.

59% of next year's 'high risk' population will come from this year's 'healthy' population.

Since 2002, employer-sponsored healthcare has increased 97%.

Health insurance premiums have out-paced increases in wages by 78% since 2001; and they are increasing at an exponential rate.

For every \$1 that an employer spends on medical and pharmacy costs for an employee, they're losing \$2.30 in health-related productivity costs.

41% of the \$2.8 Trillion spent on healthcare in 2011 was spent unnecessarily ... made NO positive impact.

By 2017, over \$4 Trillion will be spent on healthcare, accounting for \$1 of every \$5 spent

**Municipalities - Schools - Hospitals - Businesses
Healthcare - Workers Compensation
Disability - Litigation
Managing and Lowering Costs**

THE RISING COST OF HEALTHCARE AND RISK is one of the biggest threats to America today. Uncontrollable costs, uncertainty, ineffective care and fragmented preventability methods do not have to be the norm. When approached correctly, the right healthcare strategy can deliver tremendous results, and even produce cost off-setting profit centers.

**Municipalities, Schools,
Hospitals and Businesses
ARE TAKING**

BACK CONTROL through collaborative efforts that integrate resources and deliver comprehensive care to its local employees, public service departments, companies that reside within the community, as well as community members.

TODAY'S HEALTHCARE CHARGED ENVIRONMENT makes it difficult to experience sustainability, profitability and growth. Exploring every possible solution to control costs and minimize risk is a must. Managing strategies through predictive analytics is no longer a luxury, but a necessity presently upon us.



THROUGH OUR PROPRIETARY SYSTEM, We demonstrate every day that health and benefit investments are providing quantifiable returns in direct hard dollars savings, employee satisfaction and productivity.



For more information including a proposal contact:

www.MeridianHSN.com

1-800-994-1143

Meridian Health Services Network

Municipalities, Schools, Hospitals and Business Solutions

Meridian HSN's national network of healthcare, wellness and benefit providers ...

Serve over 115 million employees and patients

Our network delivers comprehensive integrated solutions for municipalities, schools, hospitals and businesses

Meridian's network delivers lower healthcare, workers compensation, disability and litigation costs while increasing benefits and employee productivity. Our programs deliver an average of \$10 to \$1 return saving thousands of dollars in direct and indirect costs.

Predictive Analytics, Metrics, Telemedicine, Health and Wellness programs, Work-Life Solutions, Guidance Resources, Health Screening and On-site Clinic Solutions for municipalities, hospitals, businesses, schools, police and fire departments are some of the many services we provide across the country.

Delivered in 4 easy steps...



The project kicks off with a healthcare risk assessment. Conducted in individual units, but analyzed as a whole municipality, this risk analysis reviews compliance, healthcare data, claims analysis, benefits examination, worker's compensation position, culture and other key healthcare components. Project is easy to complete with minimal intrusion into daily activities.



After comprehensive analyzation, the project closes with a presentation and report delivery to all key stakeholders. Report contains a customized blueprint, clearly detailing a strategy of system optimization based on ACA advantages, benefit integration, predictive analytics, applied science, preventative health best practices, and mitigation of risk. Hard dollar savings is always demonstrated.



Now the municipality and its key leaders have valuable intelligence in how to proceed with a collaborative healthcare strategy. The blueprint can be taken at face value, or altered based on resources, needs and budget. Once strategy is determined, the municipality and its units can manage internally, or receive administration guidance.



Implementation of the strategy is guaranteed to deliver tremendous return in both human and financial terms. By utilizing key units of a community (such as fire & police departments, schools, hospital & medical systems, foundation companies, etc.), preventative health resources and education, as well as innovative medical practices, can be delivered to the commonalty in an efficient, effective way that drives engagement, optimizes health and ensures savings.



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